



Join ULI

Corporate Sustaining Memberships



**Urban Land
Institute**

Asia Pacific 亚太区

What is the Urban Land Institute?

ULI is a global nonprofit organization supported by its members. Founded in 1936, the Institute has nearly 30,000 members worldwide who represent the entire spectrum of land use and real estate development disciplines, working in private enterprise and public service.

ULI's mission is to provide leadership in the responsible use of land and in creating and sustaining thriving communities worldwide.

Who are ULI members?

- Academic Professionals
- Architects, Lawyers, Brokers, and Service Firms
- Developers
- Economic Development Officials
- Financial Institutions and Investors
- Planners
- Public Officials

Who Are ULI Member Leaders in Asia Pacific?

ULI Asia Pacific Patron

CY Leung
Chief Executive and President of
the Executive Council of
Hong Kong

ULI North Asia Chairman and Vice Chairman

Raymond Chow
ULI Asia Pacific North Asia
Chairman
Executive Director
Hongkong Land Limited

Richard Price
ULI Asia Pacific North Asia Vice
Chairman
Chief Executive, Asia Pacific
CBRE Global Investors

ULI South Asia Chairman

Simon Treacy
ULI South Asia Chairman
Group CEO
MGPA

ULI Asia Pacific Executive Committee

Naoto Aiba
Executive Vice President
Mitsubishi Estate Co., Limited

Ryan Botjer
Senior Managing Director
Tishman Speyer

Nicholas Brooke
Chairman
Professional Property
Services Limited

Albert Chan
Director of Development, Planning
and Design
Shui On Development Limited

Henry Cheng
CEO
Chongbang Group

Sean Chiao
Executive Vice President, China
AECOM

Silas Chiow
Director of SOM China
Skidmore Owings & Merrill LLP

Alison Cooke
Managing Director, Real Estate
Starr International Investment
Advisors (Asia) Limited

Chetan Dave

David Dickinson
Managing Director and Global
Head of Research and Strategic
Planning
GIC Real Estate

Scott Dunn
Regional Managing Director
AECOM

David Faulkner
Regional Director
Colliers International

Chris Fossick
Managing Director, Singapore and
South East Asia
Jones Lang LaSalle

Tyler Goodwin
Managing Director,
Global Real Assets
JP Morgan

Sujata Govada
Managing Director
Urban Design & Planning
Consultants Limited

Stuart Grant
Senior Managing Director
The Blackstone Group

Peter Holland
Director
Urbis

Kevin Jose
Executive Principal
AEDAS Pte Limited

Kwek Leng Joo
Managing Director and Director
City Developments Limited

Phil Kim
Managing Director, Asia
The Jerde Partnership

Fanny Lee
Director of Planning and Design
Hsin Chong Property
Development Limited

Malone-Lee Lai Choo
Senior Lecturer
National University of Singapore

Blake Olafson
Managing Director
Whiterock Capital Pte Limited

Ong Seow Eng
Professor/Deputy Head, Research
National University of Singapore

Hiroo Mori
Director and Executive Vice President
Mori Building Co., Limited

Carlos Rufino
President
The Net Group

Hitoshi Saito
Executive Managing Director
Mitsui Fudosan Co., Limited

David Schaefer
Head of Asia
AEW Capital Management

Hoke Slaughter
Managing Director
Morgan Stanley

John So
Managing Director
Metropolitan Real Estate
Asia Limited

KK So
Partner, Tax Services
PricewaterhouseCoopers Limited

Charn Srivikorn
Director
Gaysorn Group

Kumar Tharmalingam
CEO
Malaysia Property Incorporated

Francois Trausch
Chief Executive Office Asia-Pacific
GE Capital Real Estate

ULI Young Leader Chairs

Ariel Shtarkman
Independent Consultant

Denise Tan
Vice President
Nan Fung Development Limited

Masayuki Kusu
IDERA Capital Management Limited



Why Join ULI?

ULI collaborates with these global partners:

- Asia Society
- Centre for Liveable Cities
- China Real Estate Chamber of Commerce
- Property Council of Australia
- World Economic Forum

ULI facilitates the sharing of global best practices and knowledge.

- Members have access to ULI's global case study database, including select project-level details for assets across Asia Pacific and around the world.
- ULI holds professional development and content-based learning events to help expand members' knowledge and awareness of key issues.
- ULI hosts formal and informal gatherings of industry peers designed to facilitate relationship building through the sharing of knowledge and insights.

ULI helps members develop relationships that result in business connections.

- ULI connects developers with members who have capital, and connects members with capital to the best projects. It connects architects, engineers, and consultants with developers putting together a project team. It connects the government with private sector development professionals to collaborate on public/private projects.
- Members work at many of the top global, regional, and national firms in the industry.
- ULI provides opportunities to collaborate with respected professionals across many industries and professions.
- ULI has nearly 30,000 members worldwide.



ULI provides unbiased information to help you expand your impact beyond the walls of your office.

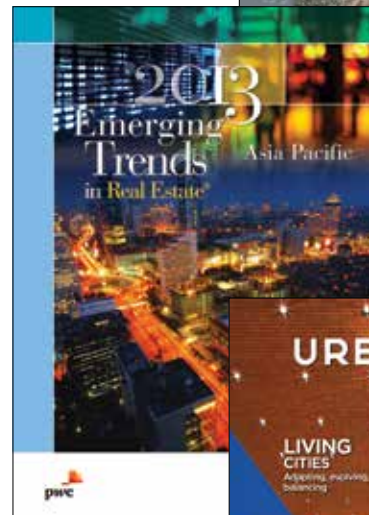
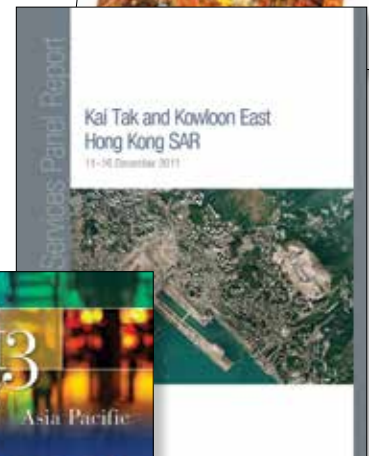
- Gain access to international thinking on urban and real estate issues.
- Stay up-to-date on the latest trends in urban development, real estate investment, and sustainability from Asia Pacific and around the world.
- Learn from others in order to avoid costly mistakes.

ULI membership allows you to save money.

- ULI members get substantial savings on all ULI books, webinars, workshops, conferences, forums, and more.

ULI gives you an opportunity to demonstrate your knowledge and experience through your affiliation as a member.

- Be recognized as a member of a prestigious global institute that is at the forefront of improving cities and the built environment.



ULI Asia Pacific has National Councils that offer programming and a variety of networking opportunities. National Councils are expanding and currently include:

- Australia
- Hong Kong
- Japan
- Mainland China
- Philippines
- Singapore

ULI Corporate Sustaining Membership Packages

	Regional Corporate Sustaining Member	National Corporate Sustaining Member
Annual dues	¥750,000 / US\$7,500 Private Sector ¥375,000 / US\$3,750 Government/Public Sector	¥500,000 / US\$5,000 Private Sector ¥250,000 / US\$2,500 Government/Public Sector
Company Benefits		
Full memberships	Up to 3	Up to 2
Associate memberships	Up to 5	Up to 3
10% off individual member dues for additional employees to be members on the corporate roster	✓	✓
Free passes to conference	1–ULI Asia Pacific Summit	1–ULI National Council event (in country of support); principal only
Extra 10% off member discount on workshops, all meetings and programs, reports, and books for employees on the member roster	✓	✓
Invitation to VIP dinner* *Full member plus a member of your choice from the membership roster (Full or Associate)	2–annual ULI Asia Pacific Summit	1–annual ULI Asia Pacific Summit
Ability to transfer memberships to other employees	✓	✓
Master bill for membership	✓	✓
Recognition		
Listing on ULI website with link	Listing ULI Asia Pacific website	
Listing in e-newsletter	ULI Asia Pacific newsletter	
Use of ULI logo on company website	✓	✓
Annual recognition as a Corporate Member in print version of <i>Urban Land</i> magazine	Company listing in Corporate Member ad	
Recognition as a Corporate Member in research reports	ULI Asia Pacific regional reports (excludes ULI <i>Infrastructure</i> report and <i>Emerging Trends in Real Estate® Asia Pacific</i>)	National Council–specific reports (e.g., China, Japan, Philippines)
Annual recognition as a Corporate Member at events	Annual ULI Asia Pacific Summit and National Council events in primary market (designated upon signing up)	National Council events in one country only

Contact Us

To become a Corporate Sustaining Member of ULI or to learn more, please contact Mike Owen

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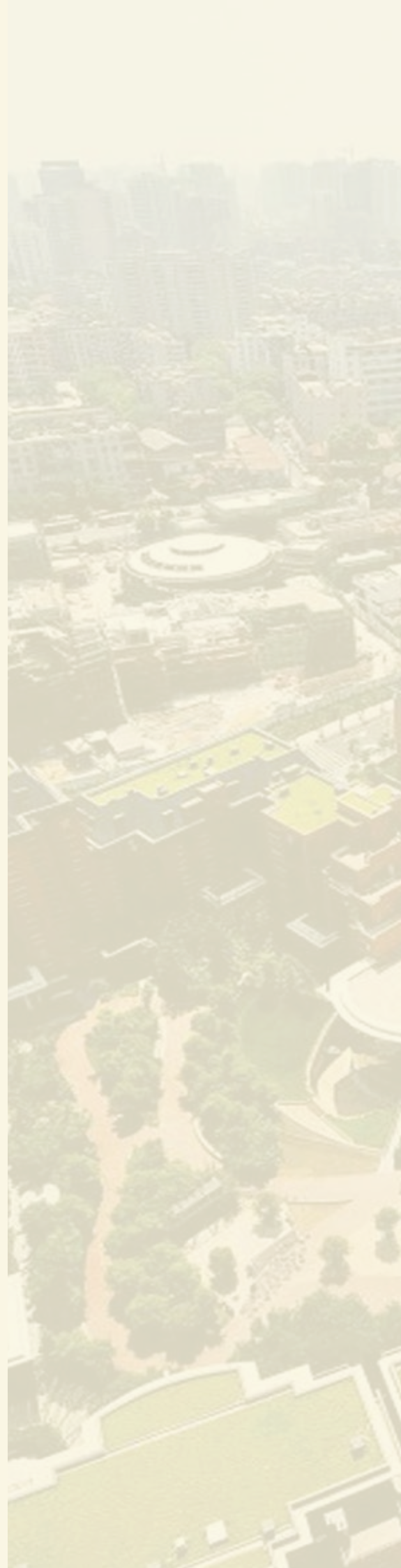
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