



# Join ULI

Corporate Sustaining Memberships



**Urban Land  
Institute**

Asia Pacific 亚太区

# What is the Urban Land Institute?

ULI is a global nonprofit organization supported by its members. Founded in 1936, the Institute has nearly 32,000 members worldwide who represent the entire spectrum of land use and real estate development disciplines, working in private enterprise and public service.

ULI's mission is to provide leadership in the responsible use of land and in creating and sustaining thriving communities worldwide.

## Who are ULI members?

- Academic Professionals
- Architects, Lawyers, Brokers, and Service Firms
- Developers
- Economic Development Officials
- Financial Institutions and Investors
- Planners
- Public Officials

# Who Are ULI Member Leaders in Asia Pacific?

## ULI Asia Pacific Patron

### **CY Leung**

Chief Executive and President of  
the Executive Council of  
Hong Kong

## ULI North Asia

### **Raymond Chow**

ULI North Asia Chairman  
ULI Trustee  
Executive Director  
Hongkong Land Limited

### **Richard Price**

ULI Asia Pacific North Asia  
Vice Chairman  
Chief Executive, Asia Pacific  
CBRE Global Investors

## ULI Australia

### **Peter Holland**

ULI Australia Chairman  
Director  
Urbis

## ULI Japan

### **Hiroo Mori**

ULI Japan Chairman  
ULI Trustee  
Director and Executive Vice  
President  
Mori Building Co., Ltd.

### **Francois Trausch**

ULI Japan Vice Chairman  
CEO, Asia Pacific  
GE Capital Real Estate

## ULI Mainland China

### **Henry Cheng**

ULI Mainland China Chairman  
ULI Trustee  
CEO  
Chongbang Group

## ULI Singapore

### **Blake Olafson**

ULI Singapore Chairman  
Managing Director  
Whiterock Capital Pte. Limited

## ULI Asia Pacific Trustees

### **Naoto Aiba**

Representative Director and  
Executive Vice President  
Mitsubishi Estate Co., Ltd.

### **Nicholas Brooke**

Chairman  
Professional Property  
Services Limited

### **Sujata Govada**

Managing Director  
Urban Design & Planning  
Consultants Limited

### **Carlos Rufino**

President  
The Net Group

### **Hitoshi Saito**

Executive Managing Director  
Mitsui Fudosan Co., Ltd.

## ULI Young Leader Chairs

### **ULI Australia**

#### **Clare Sowden**

ULI Sydney YLG Chair  
PricewaterhouseCoopers

### **ULI Hong Kong**

#### **Ariel Shtarkman**

ULI Hong Kong YLG Chair  
Managing Director  
Orca Capital

#### **Denise Tan**

ULI Hong Kong YLG Co-Chair  
Vice President  
Nan Fung Development

### **ULI Japan**

#### **Yuki Nakamura**

ULI Japan YLG Chair  
Touchstone Capital  
Management Co., Ltd.

#### **Timothy Gregersen**

ULI Japan YLG Vice Chair  
Tokyu Livable Inc.

### **ULI Singapore**

#### **Darren Ansell**

ULI Singapore YLG Chair  
Pramerica RE Investors (Asia)  
Pte. Limited



# Why Join ULI?

ULI collaborates with these global partners:

- Asia Society
- Centre for Liveable Cities
- China Real Estate Chamber of Commerce
- Property Council of Australia
- World Economic Forum

## ULI facilitates the sharing of global best practices and knowledge.

- Members have access to ULI's global case study database, including select project-level details for assets across Asia Pacific and around the world.
- ULI holds professional development and content-based learning events to help expand members' knowledge and awareness of key issues.
- ULI hosts formal and informal gatherings of industry peers designed to facilitate relationship building through the sharing of knowledge and insights.

## ULI helps members develop relationships that result in business connections.

- ULI connects developers with members who have capital, and connects members with capital to the best projects. It connects architects, engineers, and consultants with developers putting together a project team. It connects the government with private sector development professionals to collaborate on public/private projects.
- Members work at many of the top global, regional, and national firms in the industry.
- ULI provides opportunities to collaborate with respected professionals across many industries and professions.
- ULI has nearly 32,000 members worldwide.



## ULI provides unbiased information to help you expand your impact beyond the walls of your office.

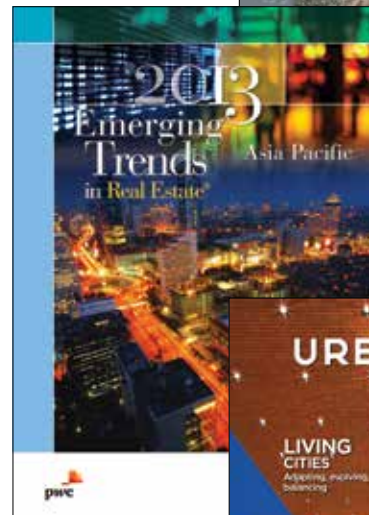
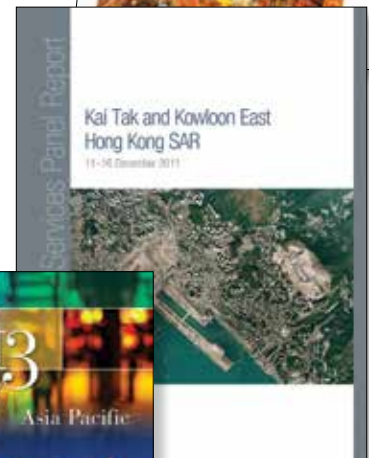
- Gain access to international thinking on urban and real estate issues.
- Stay up-to-date on the latest trends in urban development, real estate investment, and sustainability from Asia Pacific and around the world.
- Learn from others in order to avoid costly mistakes.

## ULI membership allows you to save money.

- ULI members get substantial savings on all ULI books, webinars, workshops, conferences, forums, and more.

## ULI gives you an opportunity to demonstrate your knowledge and experience through your affiliation as a member.

- Be recognized as a member of a prestigious global institute that is at the forefront of improving cities and the built environment.



ULI Asia Pacific has National Councils that offer programming and a variety of networking opportunities. National Councils are expanding and currently include:

- Australia
- Hong Kong
- Japan
- Mainland China
- Philippines
- Singapore

# ULI Corporate Sustaining Membership Packages

	<b>Regional Corporate Sustaining Member</b>	<b>National Corporate Sustaining Member</b>
<b>Annual dues</b>	¥750,000 / US\$7,500 Private Sector ¥375,000 / US\$3,750 Government/Public Sector	¥500,000 / US\$5,000 Private Sector ¥250,000 / US\$2,500 Government/Public Sector
<b>Company Benefits</b>		
<b>Full memberships</b>	Up to 3	Up to 2
<b>Associate memberships</b>	Up to 5	Up to 3
<b>10% off individual member dues for additional employees to be members on the corporate roster</b>	✓	✓
<b>Free passes to conference</b>	1 - ULI Asia Pacific Summit	1 - ULI National Council event (in country of support); principal only
<b>Invitation to VIP Event*</b> *Full member plus a member of your choice from the membership roster (Full or Associate)	2 - ULI Asia Pacific Summit	1 - Asia Pacific Summit
<b>Ability to transfer memberships to other employees</b>	✓	✓
<b>Priority access to events for members on the roster list (when applicable)</b>	✓	✓
<b>Exclusive invitations to events and activities</b>	✓	✓
<b>Master bill for membership</b>	✓	✓
<b>Recognition</b>		
<b>Listing on ULI website with link</b>	Listing ULI Asia Pacific website	
<b>Listing in e-newsletter</b>	ULI Asia Pacific newsletter	
<b>Use of ULI logo on company website</b>	✓	✓
<b>Annual recognition as a Corporate Member in print version of <i>Urban Land</i> magazine</b>	Company listing in Corporate Member ad	
<b>Annual recognition as a Corporate Member at events</b>	Annual ULI Asia Pacific Summit and National Council events in primary market (designated upon signing up)	National Council events in one country only

# Contact Us

To become a Corporate Sustaining Member of ULI or to learn more, please contact ULI Japan.

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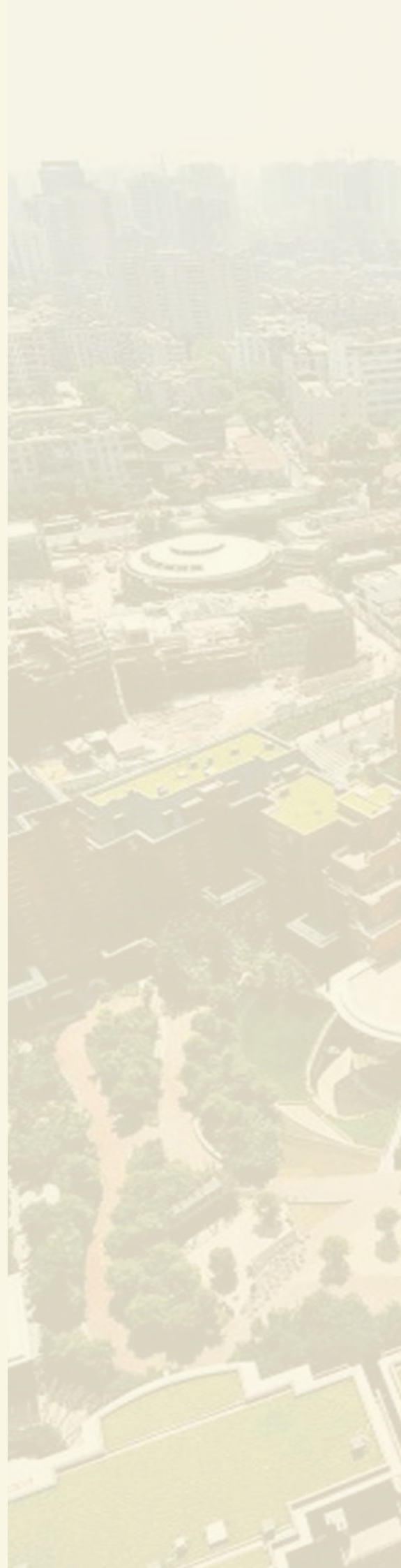
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